

Community Marketing Agent (CMA), Field Marketing Representative, Sales Professional

A Marketing Agent for Wyndham Vacation Ownership, the largest Resort Developer and Vacation Ownership Company in the world, is challenged to provide general information, entertainment options, and good will to travelers and the general public, while influencing prospective customers to attend a Resort tour and sales presentation. Agents assume various roles, including Professional Customer Service Representative, area and community Ambassador, Subject Matter Expert (SME) for local entertainment and vacation options, and Professional Sales Representative. While challenging, it is a very rewarding and fulfilling job. Helping others enjoy or discover the Wyndham Vacation Ownership experience can change lives, including your own.

Using talent and passion, interacting and engaging with a total stranger to quickly develop a personal bond, is paramount to creating interest in Wyndham Vacation Ownership, and gaining a commitment to tour our resort(s). The CMA who's vivid verbal vacation masterpiece convinces a guest to invest time to attend a tour and presentation, in exchange for a small incentive or gift, has enormous earning potential. Successful agents have unlimited and uncapped earning potential, excellent benefits (after no more than 31 days), perks, and opportunity for advancement. After world class training, the support, performance management, and incentives available from Wyndham, provide motivation and reward achievement on a scale expected from a great organization, Wyndham Vacation Ownership!

If you desire exceptional pay (Initial hourly rate plus bonus, converting to the best commission plan in the industry after 30 days) for exceeding expectations, love people and have the skill to influence buying decisions, Wyndham Vacation Ownership may have a place for you. Talk to a Recruiter, or Manager, for details on how to join our team. Wyndham Vacation Ownership (WVO) is recognized by Fortune Magazine and other organizations as a "Favored Place to Work". For additional details, visit our web site at www.WyndhamVacationOwnership.com

Job Duties and Responsibilities

A Marketing Agent's purpose is to solicit prospective guests at dedicated locations in hotel lobbies, kiosks, booths, and other key and high traffic areas including malls and restaurants, while providing "Signature Concierge Service". Agents are required to properly qualify all prospects and accurately record pertinent data, including credit, registrations and reservations. Additional duties including activity reporting and communicating data and information appropriately. Hours are varied but include

holidays, weekends and evenings. Stations may be inside or outside and subject to inclement weather.

1. **Focused, positive and driven attitude with a strong commitment to succeed.**
2. **Desire to provide excellent Customer Service and an enjoyable interactive experience.**
3. **Mobility to move and engage with the general public, indoors or outdoors.**
4. **Ability to self-motivate and work independently.**
5. **Ability to communicate well with others, express ideas clearly and confidently, while maintaining a positive and professional demeanor.**
6. **Ability to manage rejection and face adversity, with the will to win in spite of negativity and challenge.**

The Wyndham Vacation Ownership hiring process consists of multiple interviews, Drug Test, and Criminal History Background Check.

We provide the journey.....You provide the destination!