

Sales Representatives for Wyndham Vacation Ownership help us drive sales & marketing efficiencies by acquiring new owners. We are the industry leader with the vision, passion and ability to develop our associates.

Why work for Wyndham?

At Wyndham our Sales Representatives change people's life's every day. Helping them to improve their quality of life by showing them how they can go on great vacations and spend quality of time with those that matter most.

A Day in the Life

Take a moment, close your eyes and imagine your last vacation....

That is what every day is about as a Front Line Sales Representative for Wyndham Vacation Ownership. As an employee in our sales center you are not only an inside **sales associate**, but also **real estate agent**, a **tour guide**, and **vacation counselor**, providing your guest with the fantastic opportunity to have the vacations of their dreams and a catapult to memories for their families that will last a lifetime. When you help our guests become owners, they leave with the ability to us a flexible vacation ownership product enabling them to travel to 155 resorts in the Wyndham family. Successful "Dream Brokers" will sell 1 - 2 families each week.

Compensation & Benefits

With one of the highest, uncapped commission & bonus structure in the industry, our top sales professionals enjoy annual incomes that others dream about. Be a Dream Broker! We can help you substantially increase, or double or triple your income. We provide weekly paychecks with monthly bonuses. How about most benefits starting in 31 days or less? Benefits include medical, dental, vision, life, disability, 401k plan with company match, tuition, and adoption reimbursement, and numerous employee discounts. President's Club trips are alive and well at Wyndham. Been to Costa Rica or Hawaii lately? Top sellers went to Costa Rica in 2010 and are going to Hawaii in 2011 and Wyndham is paying for the trip and handing out spending money!

Training & Development

At Wyndham Vacation Ownership our success depends upon your success. Wyndham will go the extra mile to ensure you are prepared to be successful for the long term. All newly hired sales professionals must successfully complete a two week training course that has been described (by those outside of Wyndham) as the best in the business. We continue your education with a series of 13 weekly training modules designed to fill in any gaps.

If your career aspirations are to move into a managerial role, we have designated training program to teach you everything you will need to know to be a successful Sales Manager, including training and coaching your team, sales closing techniques, and budgeting and forecasting. However, you should consider starting with us as a Sales Representative. A majority of Sales Managers, Senior Sales Managers, Directors of Sales, Site Vice Presidents and Executive Vice Presidents started with us as successful Sales Representatives.

Skills Required

Let us help you make the most of your dynamic, enthusiastic personality in a fun and inviting environment. Our top associates share a passion for winning, a healthy team spirit, and desire to improve the world one vacation at a time. The successful sales representatives sell with passion, have self discipline, practice listening skills, show mastery of the sales process, and focus on individual & team goals.