

## **Intern this summer with a South Florida based Technology Company with the Prospect of Earning Six Figures Your First Year Out of School**

Are you interested in working with a fast growing, technology company located in sunny South Florida where sales associates can earn a six figure income in their first year? Where commission is uncapped? With an array of the largest companies in the world to prospect?

Perhaps MotionPoint Corp. may be a good fit for you:

\*In 2009, MotionPoint won Technology of the Year award from South Florida Business Journal

\*In 2010, MotionPoint received mention in Florida Trend's "Great Places to Work"

\*For the past four years, MotionPoint has been nationally recognized by Inc. magazine for its exceptional growth (including three times in the Top 500)

\*In 2010 and 2011, MotionPoint received Deloitte's Technology Fast 500 award ... in 2010 ranked #148 fastest-growing technology company in North America

\*MotionPoint was featured in the November 19<sup>th</sup>, 2010 edition of the New York Times for its innovative approach with clients Best Buy, Ford, etc.

As a member of the MotionPoint team, you will sell to the largest organizations in the world. Our clients include some of the biggest names in their industries. Companies include:

\*Delta Air Lines

\*Best Buy

\*Rosetta Stone

\*Ford

\*Verizon Wireless

\*T-Mobile

\*Victoria's Secret

\*Akamai

In total, MotionPoint operates over 1,500 multiple language sites, for over 500 clients, and offers a patented technology combined with 100% human translation, to make the process of launching any website in another language seamless.

Internships include:

### **\*Paid Internship**

\*90 Day Intensive Training Program

\*Perform all of the duties of a sales executive including making sales calls:

-Interns will participate in all sales meetings with sales team

-Interns make prospecting calls on behalf of senior sales representatives

-Interns learn and practice presentation materials to clients and present to clients

\*Qualified interns will be offered Sales Representative opportunity at graduation with the opportunity to transition to a Senior Sales Representative position within 6 – 9 months

Some skills and characteristics of a MotionPoint intern include:

\*Self Driven / hard working

\*Time management skills

\*Cold calling ability

- \*Outstanding communication and interpersonal skills
- \*Analytical ability

Testimonial:

“During my time at MotionPoint I gained a greater perspective of the amount of work that goes into a complex sale. I have studied this process in classes previously but the amount of knowledge gained during my time at MotionPoint greatly surpassed anything that I learned in a book. I experienced the entire sales process with actual sales representatives, as well as trained with upper management. I learned far more during the internship than I could have ever expected.”

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