



THE FLORIDA STATE UNIVERSITY
COLLEGE OF BUSINESS
The Sales Institute

Spring Seminole Sales Showcase Agenda

Tuesday, February 7, 2012

- 7:00pm Welcome Reception, FSU Alumni Center, 1030 West Tennessee Street

All recruiters, competing students, Professional Sales majors, and any student currently enrolled in a sales class is invited to this casual, fun event. There will be heavy appetizers, drinks, and games.

Wednesday, February 8, 2012

- 8:00 am—9:00am Recruiters setup for the Networking / Recruitment Event, Dunlap Success Center, 100 South Woodward Avenue, Room 2201/2202.
 - As you pull in, look for “Seminole Sales Showcase” signs. Student hosts will be available to assist you with materials.
 - Parking is available in the Wood/Jeff Faculty parking lot directly across the street from 7:00am-10:00am. Be sure and display the parking permit. For those arriving after 10:00am, you will need to find alternative parking.
 - Light breakfast available for recruiters only in Room 1006.
- 9:00am – 1:00pm Networking & Recruitment Event, Dunlap Success Center, Room 2201/2202
 - Refreshments available in Room 1006.
- 1:00pm – 2:15 Lunch for all recruiters and Sales Team students in Room 1006.
- 2:30 – 5:00 Round One of Competition, Dunlap Success Center, third floor
 - Recruiters are asked to participate as judges. A schedule will be distributed separately.
- After the competition, recruiters are encouraged to spend additional time with students of their choice, either in a formal interview setting, or a more casual restaurant environment. Interview space is available by appointment. Please email Jennifer@FSUSalesInstitute.com.

Thursday, February 9, 2012

- 8:30 am—11:00 am Final Round of Competition. Coffee and viewing from room 2201.
- 11:00am – Brunch and awards banquet for all recruiters and Sales Team students, The Center for Global and Multicultural Engagement (The Globe), located adjacent to the Dunlap Success Center
- 1:00 pm —4:30 pm Interview space available. Please schedule with Jennifer@FSUSalesInstitute.com.